

Procurement Initiation Document (PID)

Above-Threshold Procurement

Section 10 – Post Tender Award Report

Please note that no award of contract or provision of feedback to successful and unsuccessful bidders shall be made until completion and full authorisation / confirmation of this Post Tender Award Report

Awarding Authority	Stockport MBC (on behalf of AGMA)	
Service	Network Asset (Winter Maintenance)	
Contract Title	Winter Bureau Service and Maintenance	
Date	20/06/22	
Is this a Direct Award from an existing Framework Agreement	No	
If 'No' confirm that a separate Regulation 84 report has been submitted	Yes	

<p>Background Provide a brief information on the need for the requirement and any previous contract held</p>	<p>This contract will enable Stockport MBC and AGMA authorities to continue to meet its regulatory requirements by servicing and maintaining network assets within the Metropolitan Borough of Stockport and the AGMA region. Contract term will have a fixed term of 3 years (1st September 2022 to 31st August 2025) with the option to extend for a further 24 months.</p> <p>Previous contract (UID 3850) will end on 31st August 2022 and was held by Vaisala Limited.</p>
<p>Contract Scope Outline the key outputs the service was looking to achieve. Provide details of the budget and duration as described in the PID</p>	<p>This specification gives the requirements for the provision of Winter Bureau Services for 10 Greater Manchester authorities.</p> <p>The GM combined authorities individually operate an Ice Prediction System with road weather stations complete with road sensors, which are installed at a number of locations on the road network throughout the area. The data provided by the weather stations is shared between the GMCA and details of the names and locations are attached at 'Appendix A Schedule of Equipment and Location Names' along with details of the existing equipment that will be maintained/serviced at each location.</p> <p>The weather stations provide actual information on road conditions. The successful Service Provider will be expected to manage this information and present it in a format acceptable to the authorities for use by its duty officers. The data will not be</p>

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	<p>available to share with any other party without the express written consent of the authority in question.</p> <p>This specification outlines the requirements for the provision and operation of a service to include the operation and maintenance of the network of the Weather stations and associated software.</p>
<p>Procurement Process Include information regarding the process undertaken, including:</p> <p>Basic Methodology of the process including Procurement Timeline; Details of when and how the Tender Opportunity was advertised; How many responses were received; Weightings and scoring methodology used; A table providing the quality, price and overall scores of all bidders; Whether any bids did not meet the specification and why</p>	<p>The opportunity was advertised via Finder a Tender Service, (reference 2022/S 000-010418) on 21/04/2022, on Contracts Finder on 21/04/21, and via the Chest portal using the open procedure. A price/quality criteria was used to assess the responses as follows;</p> <p>Price 65% Quality 15% Social Value 20%</p> <p>By the closing date of 23/05/2022, 1 on time submission was received from the following organisation;</p> <p>Vaisala Limited</p> <p>A full price/quality evaluation assessment was carried out by STAR Procurement and the evaluation team, consisting of Tony Gunter (Stockport Council), Heather Farmer (Wigan Council) and Josh Alderton (Bury Council). Please see attached matrix for further information.</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  09 Tender Evaluation Matrix.xlsx </div> <div style="text-align: center;">  Winter Bureau Maintenance - Moder. </div> </div>
<p>Social Value Outcomes Provide details of the winning bidder(s) Social Value offer</p>	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  Winter_Bureau_Servi ce_and_Maintenance_Service </div> <div style="text-align: center;">  Winter Bureau ce and Maintena </div> </div>

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Social Value Metrics:	
Percentage weighting attributed to Social Value in the tender document	20%
Number of employment opportunities created	0
Number of apprenticeship and training opportunities created	0
Social Value Capture Provide the name and position of the Officer responsible for ensuring delivery of the Social Value included in the contract	Michael Wall, Account Manager Michael Wall will report the results, working collaboratively with Vaisala’s quality team, bid team, country manager, health & safety manager and with outside organisations.
SV Contract Management Form Complete?	 Contract Award form - V1.5 - 07JUNE21.pdf
Has the winning bidder signed up to the PAS scheme? If yes, please follow the instructions given in the embedded Supplier Sourcing Form.	No – as per the proposed awarded supplier’s Tender Response Document: <i>Unfortunately, Vaisala’s administrative and invoicing tools are not flexible enough to support this [PAS] request.</i> <i>However, in recognition of this request a 2% discount has been applied to all services. This 2% discount works out a saving of £2,588.70 per year across the whole of the Greater Manchester region (£7,7761.10 over the initial three-year contract term), which I trust is an acceptable alternative.</i>

Winning Bidder	Vaisala Limited
Contract Values (Net)	Year 1 - £13,418.16 Stockport (Total AGMA Spend £126,846.30)
	Years 2 onwards (if different)

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	Total Value (including any extensions) - £67,090.80 Stockport (Total AGMA Spend £634,231.50)	
Start Date	1 st September 2022	
Initial Complete Date	31 st August 2025	
Extension Options	24 months	
Contract Management Provide the name and position of the Officer responsible for managing the contract during its execution	Tony Gunter	
Is the contract value contained within the budget identified in the PID	Yes	
If 'No', has the Finance SRO confirmed additional budget availability	N/A	
Were the savings identified in the PID achieved	Yes	
Were additional savings beyond those identified in the PID achieved	No	
If 'Yes' please detail	N/A	
Savings Realisation Detail how the savings identified in this contract award will be realised	Savings: Estimation for Stockport only £1,754.52 (initial 3-year fixed period) £2,909.20 (incl. 24 month extension)	
Savings Responsibility Provide the name and position of the Officer responsible for savings realisation during its execution	Tony Gunter	
Will this saving be taken from Council Budget Lines?	Yes	
If "No" please detail why	N/A	

Risk & Issues Detail any risks/issues identified in the procurement process and in awarding to the winning bidder. Including: Details of Financial Risk on the Service; Details of Operational Risks, including TUPE; Details of Legal Risks;	Financial Risk: Low A <i>companywatch</i> credit rating search has returned a score of '54' which is satisfactory against the minimum requirement of '24'. Therefore, we don't perceive there to be a financial risk.
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How the above risks will be managed and mitigated; Any significant issues identified in the Standstill Period	<p>Operational Risk: Low</p> <p>The proposed awarded supplier is the incumbent supplier for this Framework and has performed as expected throughout the incumbent Framework period.</p> <p>Legal Risk: Low</p> <p>Open tender procedure carried out with 1 bid received. Insufficient bid report completed and signed.</p>
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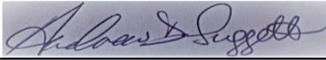
Finance Manager Authorisation

I confirm that funding in respect of this contract is in place

Finance Manager	Name Steven Ellison	Electronic Signature 	Date 07/07/2022
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Service Officer Authorisation

I confirm I am the ASO or SRO for this contract under the scheme of delegation of the Awarding Authority and I am content to award this contract to the above bidder(s)

Authorised Service Officer	Name Andrew Suggett	Electronic Signature 	Date 15/07/2022
 FW_ Winter Maintenance Evalua	Name Michael Cullen	Electronic Signature 	Date 25/07/2022

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STAR Procurement Confirmation

The above information in respect of the procurement of this contract is an accurate record of the procurement process and outcomes. Where required, the APO has completed a Regulation 84 Report

Authorised Procurement Officer	Name Edward Farnworth	Electronic Signature 	Date 26/07/2022
APO Line Manager	Name Sarah Keating	Electronic Signature 	Date 12/12/22